



FLIR announces FLIR Cloud™ services platform for security products

Easy remote access with RMR opportunities for dealers

Meer, Belgium, 17 June 2014 – FLIR Systems is proud to introduce FLIR Cloud™, an easy-to-use cloud-enabled service platform that offers instant remote access to FLIR security products using a smartphone / tablet (iOS / Android™), PC, or Mac. FLIR Cloud services carry a range of exciting benefits, not only for the end-user, but for dealers as well.

FLIR Cloud ensures reliable connectivity with a quick and simple 3-step setup process that makes complicated networking and port forwarding a relic of the past. Simply download the free FLIR Cloud mobile app, scan the QR code on the FLIR system, and enter a personalized password. Remote access through FLIR Cloud is achieved using a unique Device ID encoded onto each system. FLIR Cloud servers locate the security system on the Internet using the Device ID and perform a secure handshake between the FLIR system and the viewing device.

Beyond quick connectivity, FLIR Cloud will soon offer a unified set of services to keep users informed of what's happening at all times, and offers cost-effective solutions for expanding one's surveillance capabilities. Users can purchase additional Cloud recording storage to complement the hard drive on their recording unit. Other service applications will include cloud video activity synopses and mobile alerts, scheduled backups to offsite cloud servers, smart video analytics, and remote playback of video stored in the cloud.

Dealers who upgrade customers to premium FLIR Cloud services will accumulate Recurring Monthly Revenue (RMR) as commission for cloud services purchased by their customers. Promoting and installing FLIR IP and analog products with FLIR Cloud services creates opportunities for dealers to build their RMR stream. A FLIR Cloud web portal will allow security professionals to monitor their customers' activity with information on purchased Cloud service subscriptions. The portal provides a breakdown of each customer's FLIR Cloud-enabled products, Cloud services associated with each product, and revenue earned to date.

The DNR400 Series NVR will be the first of many future offerings from FLIR to support this exciting Cloud-service platform, beginning in July, 2014.

For more information, please visit www.flirsecurity.com/pro

About FLIR Systems

FLIR Systems is the world leader in the design and manufacturing of thermal imaging cameras for a wide variety of applications. It has over 50 years of experience and thousands of thermal imaging cameras currently in use worldwide for predictive maintenance, building inspections, research & development, security and surveillance, maritime, automotive and other night-vision applications. FLIR Systems has five manufacturing plants located in the USA (Portland, Boston and Santa Barbara), Sweden (Stockholm) and Estonia (Tallinn). It operates offices in Australia, Belgium, Brazil, China, Dubai, France, Germany, Hong Kong, India, Italy, Japan, Korea, the Netherlands, Russia, Spain, UK and the USA. The company has over 3,200 dedicated infrared specialists, and serves international markets through a global distributor network providing local sales and support functions.

More about FLIR Systems and our products can be found at www.flir.com.